LEADERSHIP & STRATEGY FOR LEGAL TEAMS

ELEPHANT
COACHING & CONSULTING

Interactive • Impactful • Inspiring

Trainings & Consulting

Beyond pure legal expertise, entrepreneurial thinking, a compelling presence and strong leadership skills are becoming ever more important in day-to-day legal practice. The following topics are frequently requested

- **For Partners** Strategic decision-making and firm development, business development & client acquisition, a consistent advisory approach, KPIs and partner assessment, and leading teams with confidence under pressure
- **For Senior Associates on partner track** Building a strong business case and visibility, developing a proactive role understanding, and strengthening leadership skills (feedback, growth mindset, conflict and stakeholder management, negotiation & self-leadership)
- **For Business Services professionals** Expanding impact, leadership strength and inventiveness; strengthening internal collaboration
- **For leaders and teams in legal and compliance departments** More efficient collaboration, greater visibility with internal clients, and confident navigation of organizational politics – including team development and stakeholder management

Team Coachings & Workshops

Away from day-to-day operations, targeted team coachings and workshops create space for development. Typical focus areas include

- Team building, for instance when lateral partners join or practice groups are restructured
- How can every team member contribute their strengths optimally? How do we stay focused on what matters in stressful times?
- How do we handle sensitive issues as a team? How do we make difficult conversations possible and emerge stronger from them?

1:1 Coaching

In individual coaching sessions we work on topics that lawyers want to address specifically and purposefully, for example

- Improving presence and visibility to attract new clients and increase chances of the next career step
- Refining leadership skills, such as effective delegation and setting the right priorities
- Successfully balancing professional and personal life

Events

We support your events – such as the annual offsite, partner meeting or client events – according to your needs, for example through

- Inspiring keynotes
- Professional hosting and facilitation

We flexibly adapt content and formats to your requirements and collaborate with experienced partner coaches as needed



Professional background

- Attorney admitted to the German and NY bar
- Many years of professional and leadership experience at international companies and large law firms
- Executive MBA (University of St. Gallen, Switzerland)
- Certified executive coach and team coach